# A TEAM OF PROFESSIONALS IN TERRITORIAL DEVELOPMENT





#### 2. SPECIALIZATION

- City analytics
- Master planning
- Economics and infrastructure projects
- Public-private partnership
- Urban and territorial development
- Conducting competitive procedures

#### MISSION

on the market since

We generate new ideas for cities and regions and devise new models for land development in Russia, thus allowing each community to unleash its full potential through the development of cultural, economic, and social hubs.

#### **EXPERIENCE**

148 projects

customers

regions

cities

development concepts (strategies)

interdisciplinary studies

professional competitions

expert events

#### 4. GEOGRAPHICAL SCOPE OF KEY PROJECTS



<sup>\*</sup> The presented statistics of public projects do not include data on projects under an NDA

#### 5. INTERNATIONAL NETWORKING

BELGIUM + CANADA + CHINA + DENMARK + FRANCE +
GERMANY + GREAT BRITAIN + INDIA + ITALY + LATVIA + NETHERLANDS +

QATAR + SINGAPORE + SPAIN + TURKEY + USA

Our professional activities are based on the principles and approaches

of major industry organizations that the Agency team is a partner, member or follower:























#### 6. COMPETENCIES

SUSTAINABLE DEVELOPMENT + STRATEGIC DEVELOPMENT +

SPATIAL PLANNING + MASTER PLANNING + URBAN PLANNING + ARCHITECTURE +

ENVIRONMENTAL DESIGN + SOCIOCULTURAL PROGRAMMING +

DEVELOPMENT OF PUBLIC SPACES + TOURISM + BENCHMARKING +

PUBLIC-PRIVATE PARTNERSHIP + GEOINFORMATION TECHNOLOGIES + SOCIOLOGY +

BUSINESS CONSULTING + FINANCIAL MODELING

management — marketing strategies — PR — information technologies — communication strategies — media — communication design — branding of public spaces — graphic design — corporate identity — project management — quality system — law — personnel policy — accounting — administrative support

#### 7. QUALITY CONTROL PRINCIPLES

- + PROCESS-BASED
  APPROACH
- + FLEXIBILITY
  AND ADAPTABILITY
- + MATRIX MANAGEMENT MODEL
- + SELF-LEARNING
  TEAM

- + PRE-MORTEM ANALYSIS
  IN RISK MANAGEMENT
- INSTITUTION OF EXTERNAL OBSERVERS,
  DESIGNED TO ENSURE
  TRANSPARENCY OF PROCEDURES.
  THE BASIS FOR THIS IS INDEPENDENCE
  AND INTERDISCIPLINARITY
- + PROJECT
  POST-SUPPORT

#### 8. COMPANY STRUCTURE

**FOUNDERS** 

**MANAGEMENT** 

+ EXPERT PANEL

## ANALYTICAL DEPARTMENT

Head of the Analytical Department
Heads of the Analytical Groups
Leading analysts
Analysts
GIS analysts
Economic analysts
Junior analysts

#### PROJECT DEPARTMENT

Head of the Project Department
Lead project managers
Project managers
Administrative managers
IT Managers
Junior project managers

## LEGAL DEPARTMENT

Head of the Legal Department
Lawyers
HR specialist

## MARKETING AND PR DEPARTMENT

Head of Marketing and PR Department
Press Secretary
Marketing and PR managers
Social media managers
Junior managers
Design team lead
Designers

#### MANAGEMENT



Sergei Georgievskii

Co-founder, Chairman of the Expert Council



Ketevan Khelaya

Co-founder, **Executive Director** 



Nikolay Timchenko

CEO



Olga Gritsan

Head of the Analytical Department



Irina Gorbovskaya

Head of the Legal Department



**Fanis Akhmetov** 

Head of the Marketing and PR Department



**Denis Dmitrienko** 

Head of the Communication Design Team



Vladislav Nikolaev

Head of the Analytical group



**Artemy Larin** 

Head of the Project Department

**AN INTERDISCIPLINARY TEAM** OF PROFESSIONALS IN THE FIELD OF LAND DEVELOPMENT AND URBAN ENVIRONMENT IMPROVEMENT. AND SUCCESSFUL MANAGEMENT EXPERIENCE.

**EACH MEMBER OF OUR TEAM IS AN EXPERT** IN THEIR FIELD, WHOSE PORTFOLIO **CONTAINS BOTH LARGE-SCALE PROJECTS** 

#### 10. OUR CLIENTS

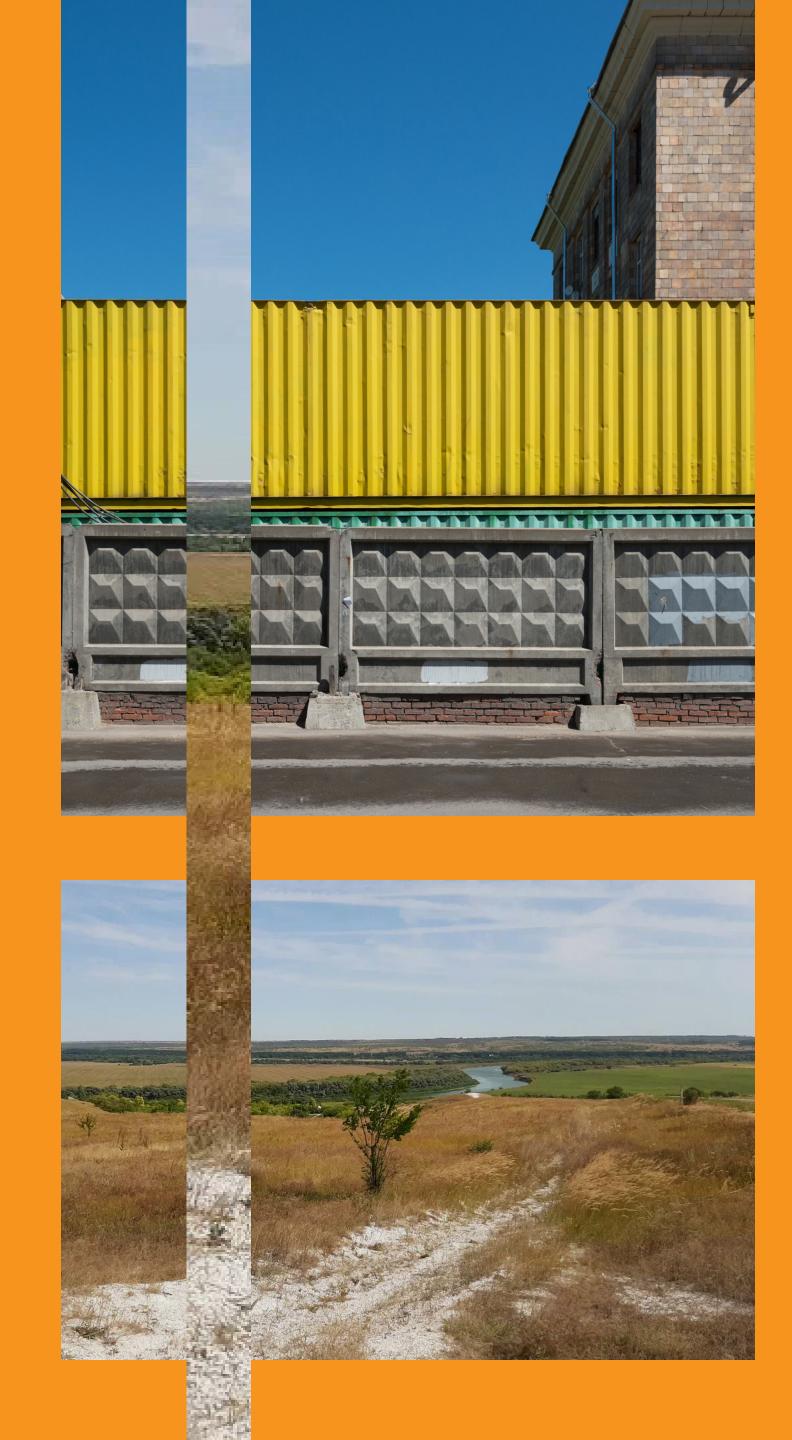
- O Property owners
- O Land plot owners
- O Investment companies
- O Development companies
- Governmental authorities
- O Professional communities
- O Local communities





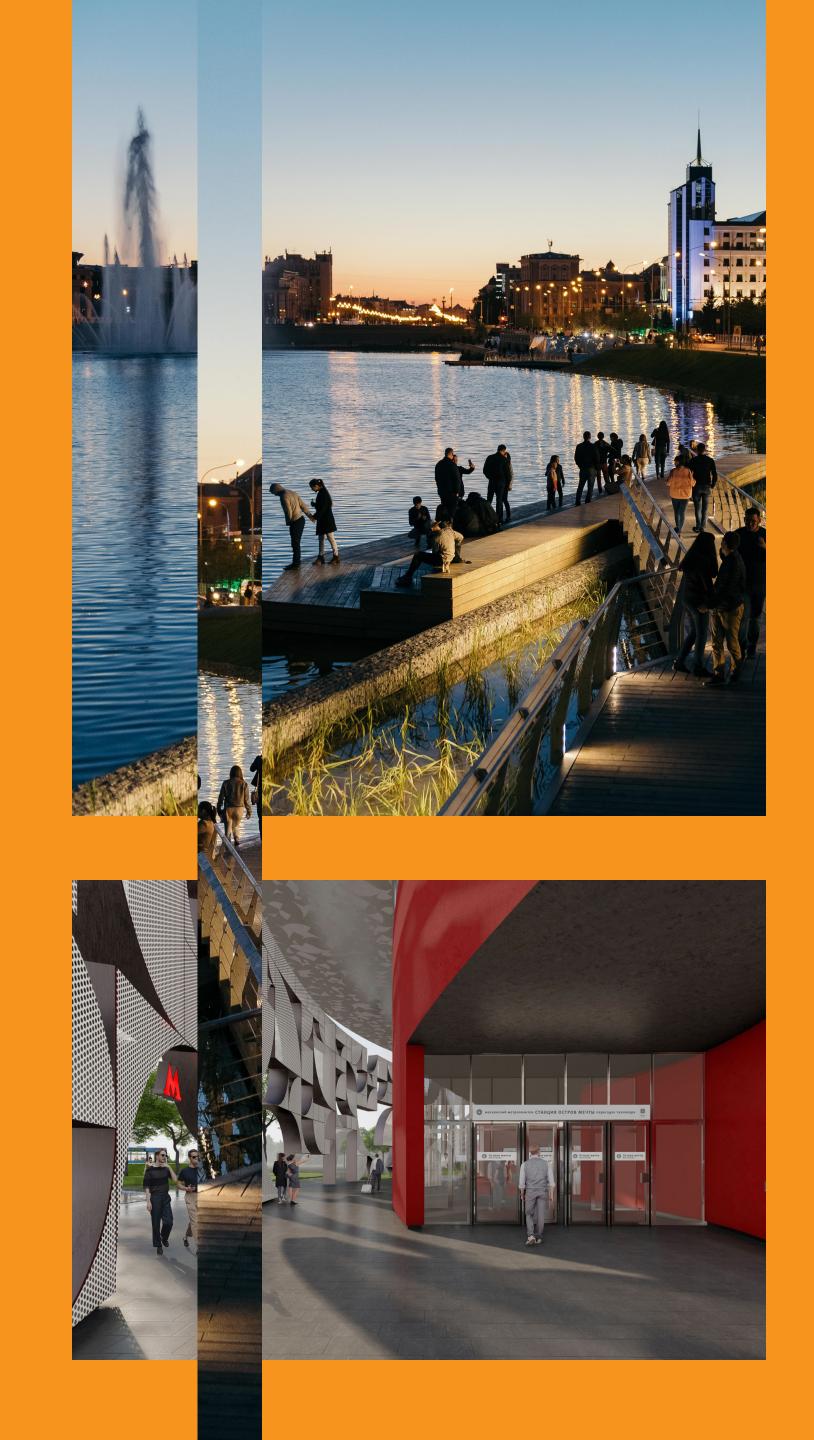
#### 11. WHAT WE WORK WITH

- O Land plots
- O Non-liquid real estate
- Inefficient industrial zones
- O Planned and existing residential areas
- Retail and commercial real estate
- O Public spaces
- Tourist and recreational clusters
- Areas of prospective development



#### 12. WHAT WE DO

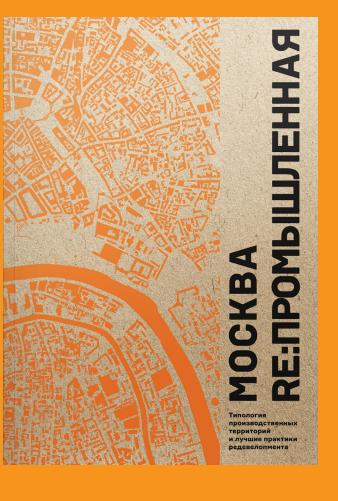
- O Increase real estate capitalization
- Establish territorial branding
- Implement public-private partnership tools
- Conduct expert activities
- O Organize educational programs
- O Transform urban environment
- O Conduct architectural and urban-planning competitions
- Create a community of area residents
- O Involve residents in territorial development processes
- Form land development strategies
- Form investment projects



## 13. ANALYTICS. CASE STUDIES









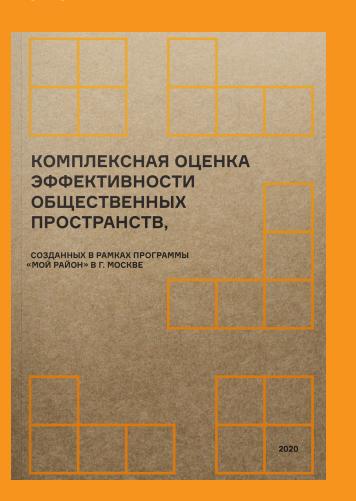


















#### 14. NATIONWIDE COMPETITIONS



2018



2020



2021



2023



All-Russian competition for the best projects for creating a comfortable urban environment in small towns and historical settlements

All-Russian competition for the creation of tourist and recreational clusters and the development of ecotourism in Russia

Nationwide "Discover your Russia"
Competition to Design
Conceptual Tourist
Routes in Regions
of Russia

Open All-Russian
Competition
for Architectural
and Urban Planning
Solutions for the Tourist
Area "New Anapa"

# 15. COMPETITIONS. CITIES AND AGGLOMERATIONS



2019

2021

2022



2



2023



Open international competition for the development of a master plan for the Derbent urban district, Republic of Dagestan

Development
Architectural and Urban
Planning Concepts
for a New Town
in Sakhalin Region

Open Nationwide
Competition for
the development of
a master plan for
the city of Yakutsk of
the Republic of Sakha
(Yakutia)

Open international competition for the development of a master plan for the Grozny city, Chechen Republic

# 16. COMPETITIONS. MUNICIPAL TERRITORIES AND PUBLIC SPACES



2018

2019



2020









Open international competition for the development an eco-district concept in the city of Kazan, Republic of Tatarstan

The open nationwide competition for architectural concept and plan development of the Park for Future Generations in Yakutsk

Open International
Competition for
the development of
a master plan for
the territory adjacent
to the Samara Arena
stadium

Open International
Competition for
development concept
of Gorky Central Park
in Krasnoyarsk

## 17. COMPETITIONS. DESIGN



2015



2016



2017



2022



Open competition
to create the design
projects for premises
in "loft" format
at City-Crystal territory

Open competition for the logo design and corporate style for KAZAN EXPO

Open competition
for the project of
the facade and interior
design solutions
Center for Urban
Culture Prayda

International
competition for
the development
of the architectural
appearance of Moscow
Metro stations

#### 18. EDUCATION



2017



2020



2021



2022



The first Russian youth architectural biennale

Acceleration program
for the development
of eco-tourism in terms
of creating tourist
and recreational
clusters

Discover your Russia
Acceleration Program
to Design Conceptual
Tourist Routes
in the Regions of
the Russia

Guest of Honor
Program Directorate —
the city of Derbent
in the framework of
the 27<sup>th</sup> ARCH Moscow
International Exhibition
of Architecture
and Design

#### 19. KEY CUSTOMERS AND PARTNERS

MINISTRY OF CONSTRUCTION AND HOUSING AND COMMUNAL SERVICES OF THE RUSSIAN
FEDERATION + MINISTRY OF NATURAL RESOURCES AND ENVIRONMENT OF THE RUSSIAN FEDERATION +
MINISTRY OF ECONOMIC DEVELOPMENT OF THE RUSSIAN FEDERATION +
MINISTRY OF THE RUSSIAN FEDERATION FOR THE DEVELOPMENT OF THE FAR EAST AND THE ARCTIC

**DOM.RF + AGENCY FOR STRATEGIC INITIATIVES** 

GOVERNMENT OF MOSCOW + MOSCOW REGION +
AMUR REGION + REPUBLIC OF TATARSTAN +
REPUBLICS OF SAKHA (YAKUTIA) + REPUBLICS OF DAGESTAN +

**KRASNOYARSK TERRITORY + VORONEZH REGION** 

SAMARA REGION + KRASNODAR REGION +

NORNICKEL + RUSAL + ALROSA + BASIC ELEMENT + OMK + STROYKOMPLEKS MOSCOW +

MOSINZHPROEKT GROUP + MKA + GENPLAN INSTITUTE OF MOSCOW +

UNION OF ARCHITECTS OF RUSSIA + ALAROS + KNIGHT FRANK + UNISTROY +

INSTITUTE FOR URBAN DEVELOPMENT OF THE REPUBLIC OF TATARSTAN + REPUBLICAN SUPPORT FUND

#### DESIGNING LIFESTYLE

121069

Moscow, ul. Bolshaya Molchanovka, 21, office 13

+7 (495) 123 45 53

info@centeragency.org

centeragency.org

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